"Thank you so much for your support and professionalism last night. You have gone above and beyond to support us and get our community to where it needs to be. I want you to know that we truly appreciate everything you have done.

Board members, thank you all for everything as well. The roofing meeting went better then we all expected and that is because of the countless hours we have all put into this. What a good feeling. Finally!!!!"

Board President, Hudson Valley, NY

"I am sorry forgot to say a big Thank you for getting a right resource as our interim property Manager.

**Trust me the manager (hired as an Assistant Manager and promoted to Manager) has come a long way. Very quick learner and picked up a lot. She is honest and straight forward. We have accomplished tons of savings with her help. 8-10% green dollar budget saving and 20% estimated blue dollar budget saving. Without her help we could not have achieved it.**

**Thanks toTaylor continued support especially Liz lending help whenever requested."**

**Regards,**

**Jersey City High Rise**

"I just want to thank you again for all your help this past weekend. You and your staff went above and beyond to help make the bridal shower run so smoothly. From set up to finish everyone was  so willing to do anything that was needed. It was one of the nicest experiences I've had with making a party. Please share this email with your staff and pleasecontact me if you ever need a reference"

**Helene Wolfin, The Plaza at Tenefly**

"Every condo association presents its own unique set of issues and where Taylor excels as a management company is in handling each and every situation with extreme professionalism and integrity. Another reason why we have been so happy with Taylor Management is their exceptional accessibility. From the individual building manager all the way up to senior management, each person is only a phone call away."   
 **Karyn S., Board Member**

"Taylor Management has been managing our association from day one. They took us through transition and have continued to use their services for the past 15 years. We thank them for all they do for us every day."  
 **David B. Jacobs, President**

"Taylor Management and Paul Santoriello are valued,long-standing friends and advisors of and to our community.We look forward to many more years of progress and applaud Taylor's success and expanded role in the community association world."  
 **Fredric P.Lavinthal, President,   
Florham On The Fairways**

"In the 16 years that TMC has been our Management Company, it has been my experience that they have always provided quick, well organized, and professional responses to our needs with regard to issuance of work orders, and attention to community related issues. The TMC personnel that I have dealt with over the years have always treated me as a friend not just a client."  
 **Michael Saxe, Board Secretary**

"When I first interviewed Taylor Management, being a retired CPA, I was blown away with the excellence of their back office accounting. In the three years our Association has been using them, I offer high praise for both their on-site and back office personnel and management team. I would definitely recommend this Company."  
 **Dave Bialick, Board President**

"Taylor Management Company has proven themselves to be a true professional organization. Having TMC on our team, for the past five years, has improved our operations in numerous ways and has help us become a better association and me personally a more informed board member."  
 **Tom McCann, Board President**

"Taylor Management has provided invaluable assistance and support during a difficult transition period. Their TOPS System is first-rate… providing sophisticated accounting, and reporting services as well as work-order tracking, and their recommendations for professional and facility-related service providers have proven invaluable to our association."  
 **Ed Lidz, President Board of Directors**

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"I see lots of communications between Joe and you. Setting up a new community of 65 homes is a lot of work. Happily, Joe wants it to be close to perfect. That is a good thing where our records are highly reliable. Once they are established it will be minor work to keep up with sales of units.  I want to thank you for your responsiveness to our requests.  You are dazzling me with the speed with which you reply to these “set up” needs. I don’t expect to be the biggest consumer of your time as time goes on.

I looked at the financial package and was stunned by what that sort of report “should” look like. We only had 2 management companies before Taylor but it wasn’t until now I became aware we were getting less than the best all along.  The accounting line up at Taylor is impressive and with Joe being a former CFO can appreciate the credentials of the people at Taylor that do that thing.

So far, we are deliriously happy with how we are being handled and I thought you needed to know that fact."

**Sid Fleisher, Pine Lake Village**

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"Everything going fine at James Monroe community.

Honestly Taylor should consider James Monroe as role model if you want to implement or learn how communities can work together efficiently with Staff, Management Company, Board, residents etc. It's quite lot getting accomplished. We are blessed with Dilia. Hope Marlene just continues the same path.

By the way our lobby is getting remodeled and has been approved by the Board. Slowly moving to 100% LED. More to go.

Thanks for all your help without which we will not be where we are today. Appreciate Taylor help and guidance.

Do let me know if you want me to call to discuss the same."

**P. Palani, James Monroe**